

Solano County Health & Social Services Department

Mental Health Services
Public Health Services
Substance Abuse Services
Older & Disabled Adult Services



Eligibility Services
Employment Services
Children's Services
Administrative Services

Patrick O. Duterte, Director

DATE: May 20, 2010

TO: Glenda Lingenfelter *GL*
Interim Deputy Director, Mental Health

THROUGH: Jayleen Richards *JR*
Senior Health Services Manager, Mental Health Services Act

FROM: Megan Richards *MR*
Project Manager, Mental Health Services Act

RE: RFP #G099-0312-10 Review Panel Recommendations

Recommendation: Approve intent to award of up to \$1,837,360 to Aldea, Inc., for Request for Proposals (RFP) #G099-0312-10 for the Mental Health Services Act (MHSA) Innovation Project.

The funding amounts by Fiscal Year recommendation is as follows:

AGENCY	FY 2010/11	FY 2011/12	FY 2012/13	TOTAL
Aldea, Inc	\$501,098	\$668,131	\$668,131	\$1,837,360

Note: The actual funding is contingent on approval of County Counsel and establishment of fully executed contracts with County of Solano. No work can begin prior to contract execution. Contracted funding is also contingent upon the continued availability of MHSA funds.

Summary/Discussion:

Solano County Health & Social Services Mental Health Division completed an extensive community planning process in response to the MHSA Innovation Guidelines issued in Department of Mental Health (DMH) Information Notice 09-02 regarding the implementation of the MHSA welfare and institutions code sections 5830, 5847, 5848, and 5892.. Solano County's MHSA Innovation plan was approved by DMH and the Mental Health Services Oversight and Accountability Commission (MHSAOAC) on January 28, 2010 and executed in MHSA Agreement 07-77348-000 Modification B5 between Solano County and DMH.

The MHSA Innovation Community Planning Process identified an innovative model to bring mental health services, including assessment, medication support, case management, and brief treatment, to locations throughout Solano County where people are already accessing other health and social services, such as family resource centers, homeless shelters, and primary care sites. The project, Community Access to Resources and Education (CARE), will accomplish this by providing flexible, individual levels of support to selected locations based on their needs and the needs of their target populations. Key components of CARE include:

outreach to locations throughout the county where underserved populations access any type of health or social service; education and consultation to providers, including primary care doctors, on mental health treatment options; visits to community locations to provide direct mental health services by team of mental health professionals; and linkage of mental health consumers to appropriate community resources for ongoing support. The expected outcome is that by providing services in places where clients feel comfortable accessing services, clients will access services at a higher rate. In the process of implementing community based mental health services, the CARE project aims to learn about the best methods for partnering with community providers in building their capacity to provide mental health services.

These strategies were solicited for in RFP #G099-0312-10. A Review Panel and fiscal review process informed recommendations for funding based on Proposals received in response to this RFP. Solano County Health & Social Services Mental Health Division is responsible for administration of the MHSIA Innovation Project.

Financing:

Funding for this award is provided by MHSIA Innovation funds. Solano County Health & Social Services, Mental Health Division has requested and received funding for the first year of services and, per the MHSIA Innovation Guidelines, will request funding annually from the California Department of Mental Health for future years of funding. Contracted funding is contingent upon continued availability of MHSIA Innovation funds.

RFP Process, Review Panel Recommendations:

Request for Proposals (RFP) #G099-0312-10 was released on March 19, 2010 with Proposals due on April 19, 2010. An Applicant Conference was held on March 26, 2010. Questions and answers from the Applicant Conference was distributed to all attendees and posted on the Solano County website.

Five Proposals were received. One Proposal was received past the deadline for receipt and was eliminated from further evaluation. Four Proposals were forwarded to a five-member review panel. Those Proposals and total amounts requested are as follows:

Applicant	Amount Requested
Aldea, Inc.	\$1,837,360
Crestwood Behavioral Health	\$1,837,360
Seneca Center for Children and Families	\$427,604
Solano CARE Collaborative (Child Haven, Children's Nurturing Project, Youth & Family Services)	\$1,131,756

The Review Panel scored each proposal on its own merits. The Review Panel met on May 12, 2010 to discuss the Proposals and assign final scores and ranking. These are summarized in the following table:

Applicant by Rank	Average Score (out of 100)	Recommendations and Comments
1. Aldea, Inc.	85.2	Recommended for full funding. Services proposed most effectively met the needs of the RFP. Good blend of training and direct services. Need to expand cultural competency.
2. Solano CARE Collaborative	83	Not recommended for funding. Good focus on collaboration, but how partners intend to collaborate not clearly defined.
3. Crestwood Behavioral Health	79.8	Not recommended for funding. Target population and roles of staff not clearly defined.

4. Seneca Center for Children and Families	75.6	Not recommended for funding. Did not fit services solicited in the RFP.
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To supplement their findings, the Review Panel made comments and suggestions that will be useful to staff in working with the Applicant to develop a finalized budget, scope of work, evaluation plan, and contract. The Proposal will represent the starting point for contract negotiations and the finished products will be developed by working closely with the Applicant over the contract development period.

The Proposals were also submitted to H&SS Administration for fiscal capability and expenditure plan review. The fiscal review was based on a review of the Applicants' last two years of audited financial statements, the budget proposal, staffing, and cost justifications.

The next steps and tentative timeline are:

Interim Deputy Director of Mental Health approves intent to award	May 20, 2010
Negotiate contracts: finalize budget, scope of work, & evaluation plan	May 20-July 9, 2010
Contract to Health & Social Services Administration	July 23, 2010
Board item to Health & Social Services Administration	August 16, 2010
Contract Approved by Board of Supervisors	September 14, 2010
Services begin	October 1, 2010

Alternatives:

The H&SS Mental Health Deputy Director has the option of approving the recommendations as offered or overriding/changing any or all of the recommendations. In addition, the Deputy Director of Mental Health may make recommendations for contract negotiations.

Other Agency Involvement:

Per the guidelines of the MHSA Innovation Community Planning, many community agencies, consumers, and family members of consumers were involved in drafting the MHSA Innovation Plan on which this RFP was based. Key stakeholders and consumers will be engaged in the development and evaluation of the CARE project.

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